

THE COUNCIL of THE CITY OF NEW YORK

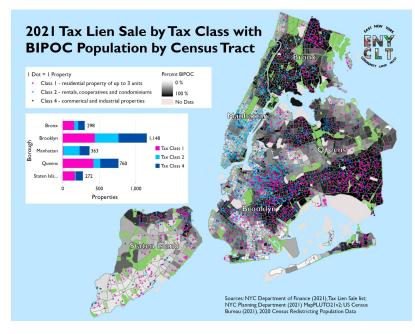
Dear Mayor Adams,

We write today to amplify an issue that has wreaked havoc on our communities for too long: the New York City tax lien sale. On February 28th, the tax lien sale sunset, presenting us with a unique opportunity to rethink how we collect property tax debt in a manner that upholds the values we champion as a City. While we are resolute in our opposition to any lien sale reauthorization, we are eager to work with you and your Administration on alternatives that yield equity, justice, and a more affordable New York City.

Since 1996, the tax lien sale has played a complicated role in New York City's municipal debt collection system. Instead of collecting property debt itself, the City has essentially privatized collection through the lien sale. This has enriched Wall Street investors and hedge funds, who collect on these debts by imposing predatory and prohibitively steep fees and fines on primarily low income, senior, and Black and brown homeowners. Occasionally, this can lead to foreclosure and the property's auction. On average, the City's revenue from this collection is at most <u>75 cents</u> on the dollar, while these companies make windfall profits. We note that many cities, including Los Angeles, San Francisco, and Boston, do not privatize property tax debt collection and have much higher collection rates than NYC, exceeding 90%.

Moreover, the lien sale

disproportionately harms communities of color—the same communities that have historically been subject to racist practices such as redlining, blockbusting, benign neglect and planned shrinkage, and general underinvestment. Despite the impacts of these historical practices, communities of color have made inroads into the world of homeownership, which is itself rife with troubles and precarity. Still, however, with systemic racism embedded in everything from mortgage issuers to tax assessments to property debt collection, we are no closer to closing the racial wealth gap. As one





might expect, the districts with the most properties on the most recent lien sale were Council Districts 41, 49, 27, 46, and 37, <u>all BIPOC communities</u>. While some may see the lien sale as a strong disincentive, it is more often than not utilized as a financial weapon and has earned the ire of many political leaders, including <u>yourself</u> and <u>Speaker Adams</u>. The map above shows the incontrovertible correlation between concentration of BIPOC communities and properties caught in the lien sale.

Additionally, the effects of the lien sale are counterproductive to our City's goals of preventing displacement, building generational wealth for Black and brown folks, and preserving deeply affordable housing. The City's use of the lien sale undercuts its ability to redirect at-risk properties to local community development corporations, non-profits, community land trusts, and other non-speculative stewardship models that not only preserve affordable housing but also guarantee equity and prevent speculation.

For these and many more reasons, we will not resurrect the lien sale. We are committed to supporting alternatives that address our shared values and principles of keeping property tax delinquency low; preventing displacement; curbing speculation; improving housing conditions for tenants; promoting community ownership; and preserving and developing truly affordable housing and public space. This moment is an opportunity to make widespread change that will positively affect Black and brown communities and our City at large.

We, the undersigned, are eager to work with you and your Administration to chart a new path forward, one that fosters trust between struggling homeowners and the City, preserves deeply affordable housing, stabilizes and uplifts neighborhoods, and protects tenants from displacement. We request a meeting with your administration and the relevant agencies to present and begin the implementation of viable alternatives that we have created since the most recent task force's dissolution, and which will finally bring justice and equity to New Yorkers. Together, we can build off your promise to rid our City of the predatory tax lien sale and bring housing security and equity to primarily low-income and Black and brown residents.

Sincerely,

Hon. Sandy Nurse Council Member

C. Hudson

Hon. Crystal Hudson Council Member



Jennifer Gutiénez

Hon. Jennifer Gutiérrez Vice Co-Chair, Progressive Caucus

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Hon. Pierina Sanchez Chair, Committee on Housing and Buildings

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Hon. Shekar Krishnan Council Member

Hon. Selvena N. Brooks-Powers Majority Whip

Shahana Hamif

Hon. Shahana Hanif Co-Chair, Progressive Caucus

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Hon. Lincoln Restler Co-Chair, Progressive Caucus

Hon. Shaun Abreu Vice Co-Chair, Black, Latino and Asian Caucus

Hon. Oswald Feliz Co-Chair, Black, Latino and Asian Caucus

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Hon. Carmen de la Rosa Vice Co-Chair, Progressive Caucus



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cc: Adrienne Adams, Speaker of the New York City Council
Preston Niblack, Commissioner, New York City Department of Finance
Jacques Jiha, Ph.D., Budget Director, New York City Office of Management and Budget